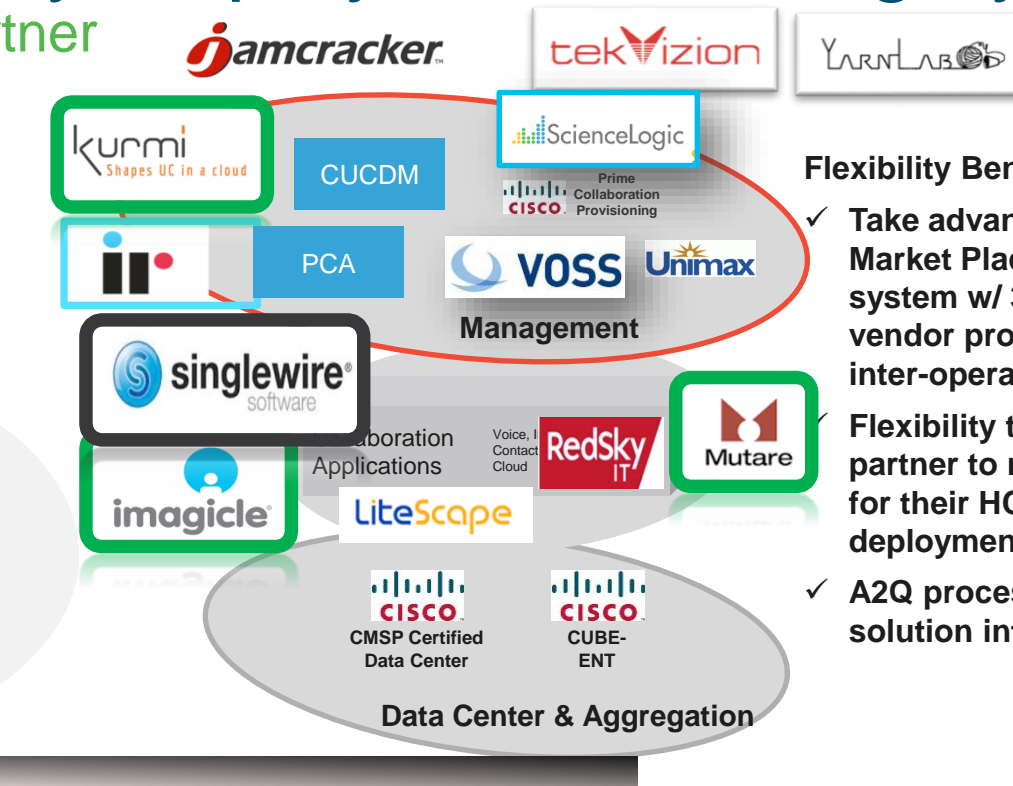
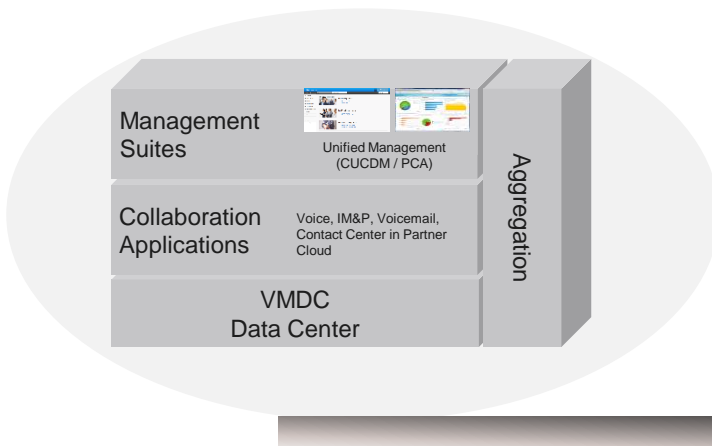


# HCS – Flexibility Deployment w/ Integrity

Maximize Value to Partner

**Productized Architectural Solution - Tested / Validated and supported by Cisco**



## Flexibility Benefits

- ✓ Take advantage of Cisco Market Place/Ecosystem w/ 3<sup>rd</sup> party vendor products w/ inter-operability
- ✓ Flexibility to enable partner to make a choice for their HCS deployment
- ✓ A2Q process to provide solution integrity

Balance w/  
Integrity

